CAPABILITIES

Over a decade providing mission critical IT strategy, service, management, and infrastructure

A Service Disabled Veteran Owned Small Business

Overview

Guidon Technology Solutions is a Washington and California-based mission-critical enterprise IT solutions, infrastructure, and service delivery organization. Our team of subject matter experts and practitioners in IT strategy, systems, operations, and security include technology analysts, engineers, architects, developers, and operations managers.

We have rendered consulting and delivery services for 100s of critical enterprise systems of the most critical nature. Our solutions include, but are not limited to, IT strategy, operations, deployment, cybersecurity, data center, networking, communications, software integration and custom software development. Our partner commitment is to deliver beyond expectations with a guarantee of maintaining the integrity, confidentiality and availability (ICA) of information and data.

★ SDVOSB
★ Cage Code: 50DL4
★ DUNS: 809614287
★ TS/SCI Security Clearance

Experience and Approach

Our team has delivered IT and advisory services for more than a decade. Clients include a variety of Fortune 500 enterprises; federal, state, and local government entities; and vertical market industries. Our partnership provides a senior team experienced in end-to-end IT strategy, design, delivery, and operations. We help our partners evaluate, select, and operate IT systems – defining explicit protocols to drive internal and external best practices. We partner with clients to analyze, design, implement, and integrate next-generation IT infrastructure and management capabilities to support organizational priorities.

In addition to IT professionals, our teams include experienced business-people with advanced business degrees and personnel with substantial government practice. Consequently, we approach each customer's situation with a multi-disciplinary view and not strictly from a technical perspective.

★ More than 25 years of practice in the information technology industry
★ Experienced business professionals, including MBAs, lawyers and CPAs
★ Nearly 30 years serving the government sector and its prime contractors

Services

Guidon's team of consultants, domain experts, system engineers and architects, are your partners to deliver innovative, connected, and secure future operations.
Our expertise and performance in delivering mission-critical analysis and solutions are designed to exceed our customer and partner expectations.

Cybersecurity / Intelligence

- Strategic Consulting
- Audit
- Compliance
- Threat Analysis
- Vulnerability Assessment
- Incident Management
- Monitoring and Detection
- Operations, Training, Education
- System Testing
- System Architecture and Engineering
- Program and Project Management

Accounting, Audit and Financial Systems

- Strategic Consulting
- Policy and Process
- ERP Transformation
- IT Optimization and Modernization
- Compliance
- Operations, Training, Education
- System Testing
- System Architecture, Integration, and Engineering
- Program and Project Management

Software Integration

- Strategic Consulting
- Application Evaluation
- Database
- Analytics
- Business Intelligence
- Training
- Education
- Security
- Command Center
- Program and Project Management

Data Center

- Strategic Consulting
- Consolidation
- Multi-cloud (Private and Public)
- Migration
- Disaster Recovery
- Design, Architecture, Engineering
- Virtualization
- Security
- Program and Project Management

Networking and Communications

- Strategic Consulting
- Operations
- Security
- Wireless / Access
- WAN / LAN / Software Defined
- ISP
- Wired and Fiber
- Video and Audio Conferencing
- VOIP
- Program and Project Management

Software Development

- Strategic Consulting
- Database
- AI
- Mobile
- Web
- Custom
- Command Center
- Program and Project Management

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Products

Guidon provides technology products from more than 100 world-leading IT manufacturers. Our alignment with the leading suppliers of OEM computer systems, components and peripherals allows us to deliver only the highest quality products at extremely competitive rates.

Over 400,000 Products
Our focused product categories include IT systems and components, networking products, peripherals and select software. Stocked products include:

Servers

Rack & blade type servers

Storage

Disk and tape, storage media, networked storage, software

Workstations

Custom desktops & laptops

Networking

Interfaces & modules, wireless, switches & cabling, routers

Memory

Server, desktop, laptop, USB

Peripherals & accessories

Monitors, printers, input device

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NAICS Codes

334111 Electronic Computer Manufacturing

334112 Computer Storage Device Manufacturing

334119 Other Computer Peripheral Equipment Manufacturing

423420 Office Equipment Merchant Wholesalers

423430 Computer and Peripheral Merchant Wholesalers

443120 Computer and Software Stores

511210 Software Publishers

519190 All Other Information Services

541330 Engineering Services

541511 Custom Computer Programming Services

541512 Computer Systems Design Services

541513 Computer Facilities Management Services

541519 Other Computer Related Services

541611 Administrative Management and General Management Consulting

541618 Other Management Consulting Services

541690 Other Scientific and Technical Consulting Services

561110 Office Administrative Services

561210 Facilities Support Services

Guidon Differentiation

★ Align against the organizational priority

★ Evaluate current IT matrix and potential solutioning

★ Identify total cost of ownership

★ Solve for risk and security considerations

★ Design, deliver, and operate for successful outcomes with responsiveness, transparency, and commitment

Clients (past and present)

Contact

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